

Black Box's Deal Registration Program!



DEAL REGISTRATION APPLICATION — State & Local Government & Education

Please submit this form to your Black Box Account Manager along with project details so that this opportunity can be officially registered to your company. The first Partner to register an opportunity will receive the largest discount Black Box extends to any reseller or integrator participating in Black Box's standard reseller/integrator discount program at the time of your submission of this application. Such discount will only be applicable to the opportunity described in this application.

Because this registration is intended to protect our Partner's efforts in promoting and specifying Black Box products, any BBDR Program Application received after an RFQ/RFP has been released will not be approved without prior consent from Black Box.

NOTE: This Deal Registration Program applies only to opportunities in State and Local Government, Higher Education and K-12 that involve the purchase and sale of Black Box® labeled products with a value greater than \$8000.

(Black Box to complete.)

Date & Time Received (E.T.):	Date & Time Accepted (E.T.):
Account Manager Signature:	Registration Number:

Black Box Partner

Customer Information

Company:	Organization:		
Location:	Contact:	Phone:	
Contact:	E-mail:		
Phone:	Address:		
E-mail:	City:	State:	Zip:

Project Information

Status (Concept, Budgetary, Design, Prototype, Pilot):	
Project Name:	Will Installation Services Be Needed?
Vertical Market:	Estimated Purchase Date:
Description:	

Part Number Registration

(Black Box to complete.)

Black Box Product No.	Product Description	Quantity	Current Partner Discount Pricing		Special Black Box Registration Pricing	
			Unit Price	Ext. Price	Unit Price	Ext. Price
Total:						

EXPIRATION: This Registration expires 90 days from the approval date. Extensions and rollout exemptions may be requested.

E-mail your completed form to bbdr@blackbox.com.